

Diane Hanley

From: Pam Glovka [pamela.glovka@cigna.com]
Sent: Wednesday, May 25, 2011 3:48 PM
To: Diane Hanley
Subject: Kalamazoo Public School District - DTQ Notification



Robbin Outlaw
New Business Manager

May 25, 2011

Diane Hanley
Plante & Moran, LLC

RE: Kalamazoo Public School District

Dear Diane:

Thank you for considering CIGNA HealthCare for Kalamazoo Public School District.

Unfortunately, after a thorough evaluation of the information provided, our decision is to respectfully decline to quote. Based on the location of the group's employees, CIGNA HealthCare is unable to offer a competitive quote at this time.

We appreciate being given the opportunity to review this quote and we look forward to working with you on future prospects. Please do not hesitate to contact me if you have any questions.

Sincerely,

Robbin Outlaw
New Business Manager

Attention California Agents/Brokers: A copy of this letter must immediately be forwarded to the client in order to comply with California law, SB 1163 (2010)

